

# **Modification**

CONTRACT INFORMATION

Begin Date: 07/21/2016 Expiration Date: 07/20/2020

MASTER AGREEMENT NUMBER: MA 999 16000000084

NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Version Number: 4

CONTACT INFORMATION

Solicitation Number:

Award Date:

Modification Date: 07/01/19

REQUESTOR:

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**ISSUER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**BUYER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 16000000033

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

Name /Address:

VENDOR INFORMATION

VC000004136: SHI INTERNATIONAL CORP

290 DAVIDSON AVE

SOMERSET NJ 08873

**Contact:** 

ERIC GOODMAN 800-715-3197

southeastteam@SHI.com

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00	7		\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 2%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 17%

	Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
ſ	6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 30%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 17%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS								
Date	Status Before	Status After	Approver					

Final

	Document Phase	Document Description	Page 4
1600000084	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freiaht:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

Begin Date: 07/21/2016 Expiration Date: 07/20/2020

MASTER AGREEMENT NUMBER: MA 999 16000000085

NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Version Number: 4

CONTACT INFORMATION

Solicitation Number:

Award Date:

Modification Date: 07/01/19

REQUESTOR: Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER: BUYER:
Jennifer Loretz Jennifer Loretz

334-242-7370 334-242-7370

jennifer.loretz@purchasing.alabama.gov jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 160000000033

Ship To:

Bill To:

# REASON FOR MODIFICATION

Contract Renewed.

VENDOR INFORMATION Name /Address:

VC000004220: CDW GOVERNMENT INC

75 REMITTANCE DR, SUITE 1515

Contact:

Brittany Logan 877-742-3146 britlog@cdwg.com

CHICAGO IL 60675-1515

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 15%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00	2		\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 18%

	Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
ſ	6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 15%

	Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
Г	8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS								
Date	Status Before	Status After	Approver					

Final

	Document Phase	Document Description	Page 4
1600000085	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freiaht:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

MA 999 16000000086 **MASTER AGREEMENT NUMBER:** 

NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Modification Date: 07/01/19

Award Date:

Begin Date: 07/21/2016

Expiration Date: 07/20/2020

Version Number: 4

CONTACT INFORMATION

Solicitation Number:

REOUESTOR: Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

**ISSUER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**BUYER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 160000000033

**Ship To:** 

Bill To:

# REASON FOR MODIFICATION

Contract Renewed.

Name /Address:

# VENDOR INFORMATION

VC000004985: TSA, INC.

3821 Lorna Road, Suite 100

**Contact:** 

Shannon Vinzant 2054214934 Shv@Tsa.Com

Hoover AL 35244

COMMODITY / SEDVICE INFORMATION

ı		COMMODITI / SERVICE INFORMATION							
	Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
I	1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]

**Technical Services** 

Security: Technical Services Catalog, Percent Discount: 20%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein.

Approved:

**Purchasing Director** 

APPROVALS	APPROVALS									
Date	Status Before	Status After	Approver							



	Document Phase	Document Description	Page 3
1600000086	Final	MA- Security Products Catalog - Fortinet	of 3

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freiaht:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

**MASTER AGREEMENT NUMBER:** MA 999 1600000087 NOT TO EXCEED AMOUNT:

Procurement Folder: 36224 Begin Date: 07/21/2016

Expiration Date: 07/20/2020 Procurement Type: Master Agreement

Solicitation Number: Replaces Award Document: Award Date: Replaced by Award Document: Version Number: 4

Modification Date: 07/01/19

CONTACT INFORMATION

**REQUESTOR: ISSUER: BUYER:** Jennifer Loretz Jennifer Loretz Jennifer Loretz 334-242-7370 334-242-7370 334-242-7370

jennifer.loretz@purchasing.alabama.gov jennifer.loretz@purchasing.alabama.gov jennifer.loretz@purchasing.alabama.gov

**Contact:** 

James Lambert

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 16000000033

**Ship To:** Bill To:

REASON FOR MODIFICATION

VC000040558: Carousel Industries

Contract Renewed.

VENDOR INFORMATION Name /Address:

800-401-0760 EXT: 5324

389 Strathaven Drive Jlambert@Carouselindustries.Com

Pelham AL 35124

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00	2		\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 0%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]

Technical Services

# COMMODITY / SERVICE INFORMATION

Security: Technical Services Catalog, Percent Discount: 25%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS								
Date	Status Before	Status After	Approver					



	Document Phase	Document Description	Page 4
1600000087	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

Begin Date: 07/21/2016 Expiration Date: 07/20/2020

**MASTER AGREEMENT NUMBER:** MA 999 16000000088 NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Version Number: 4

CONTACT INFORMATION

Solicitation Number:

Award Date:

Modification Date: 07/01/19

**REQUESTOR:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**ISSUER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**BUYER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 16000000033

**Ship To:** 

Bill To:

REASON FOR MODIFICATION

Contract Renewed.

VENDOR INFORMATION

Name /Address:

VC000045500: Key Asset Lifecycle Mgmt Serv

DBA: Kalm Services Llc

P O Box 211362

**Contact:** 

Matthew Smith 3346258588

Admin@Kalmservices.Net

Montgomery AL 36121

COMMODITY / SERVICE INFORMATION									
	Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
	1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 38%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 38%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 3%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 38%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 10%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]

Technical Services

# COMMODITY / SERVICE INFORMATION

Security: Technical Services Catalog, Percent Discount: 25%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS								
Date	Status Before	Status After	Approver					



	Document Phase	Document Description	Page 4
1600000088	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freiaht:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

Begin Date: 07/21/2016 Expiration Date: 07/20/2020

MASTER AGREEMENT NUMBER: MA 999 16000000089

NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Version Number: 4

CONTACT INFORMATION

REQUESTOR:
Jennifer Loretz

Solicitation Number:

Award Date:

Modification Date: 07/01/19

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER: BUYER:
Jennifer Loretz Jennifer Loretz

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov jennifer.loretz@purchasing.alabama.gov

334-242-7370

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet Award Reference: RFB 010 160000000033

Ship To:

Bill To:

# REASON FOR MODIFICATION

Contract Renewed.

# VENDOR INFORMATION

Name /Address:

VC000057072: Office Management Systems

DBA: Logista

5911 Greenwood Parkway

**Contact:** 

Sandra Jones 2055652229

Sjones@Logistasolutions.Com

Bessemer AL 35022

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 36.1%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 21.1%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00	2		\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 1.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 21.1%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 36.2%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]

Technical Services

# COMMODITY / SERVICE INFORMATION

Security: Technical Services Catalog, Percent Discount: 0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS								
Date	Status Before	Status After	Approver					



	Document Phase	Document Description	Page 4
1600000089	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

## Freiaht:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

# Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

#### **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:



# **Modification**

CONTRACT INFORMATION

Begin Date: 07/21/2016 Expiration Date: 07/20/2020

**MASTER AGREEMENT NUMBER:** MA 999 16000000091 NOT TO EXCEED AMOUNT:

Procurement Folder: 36224

Procurement Type: Master Agreement

Replaces Award Document: Replaced by Award Document:

Version Number: 5

CONTACT INFORMATION

Award Date:

Modification Date: 07/01/19

Solicitation Number:

**REQUESTOR:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

**ISSUER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing\_alabama.gov

**BUYER:** 

Jennifer Loretz 334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Security Products Catalog - Fortinet

Award Reference: RFB 010 16000000033

**Ship To:** 

Bill To:

# REASON FOR MODIFICATION

Contract Renewed.

# VENDOR INFORMATION

Name /Address:

VC000118895: GKR Systems Inc.

DBA: ConvergeOne

8650 Minnie Brown Road, Suite 101

**Contact:** 

Mike Kerr 3346497391

mkerr@convergeone.com

Montgomery AL 36117

COMMODITY / SERVICE INFORMATION									
ſ	Line Quantity UOM Unit Price				Service Amount	Service From	Service To	Line Sub Total	Line Total
ſ	1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category A - All Of The Following Products, Inclusive Of All Associated Bundles And Accessories: Fortigate/FortiWiFi-50 through 200 series, FortiMail-2xx and below, FortiAnalyzerZ-2xx and below, FortiManager 2-xx and below, FortiAp, FortiToken, FortiSwitch-2xx and below, FortiRecorder-2xx and below, FortiVoice hardware: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category B - All Other Hardware and Associated Bundles, including VDOMs: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category C - Services & Support Including FortiClient but excluding FortiGuard and co-terms

SKUs: 15%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00	2		\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category D - Training and Professional Services: 0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category E - FortiGuard and FortiCloud: 15%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category F - FG/FWF-40C and below (Security Appliances): 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category H - Co-Terms: 15%

Line	Quantity	UOM	<b>Unit Price</b>	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]

Fortinet Security Products Catalog

Security: Fortinet Products Catalog, Percent Discount Category I - Standard non-discounts products: 0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

**Purchasing Director** 

APPROVALS							
Date	Status Before	Status After	Approver				

Final

	Document Phase	Document Description	Page 4
1600000091	Final	MA- Security Products Catalog - Fortinet	of 4

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Fortinet Security Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

#### Default:

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## Freiaht:

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# **Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

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## **Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

## Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to: